discrepancy between this translated document and the original Japanese document, the latter shall prevail.

## Summary of Consolidated Financial Results for the Three Months Ended June 30, 2018 <br> (Based on Japanese GAAP)

August 10, 2018
Company name: Maeda Corporation
Stock exchange listing: Tokyo
Stock code: 1824 URL http://www.maeda.co.jp/
Representative: President and Representative Director Soji Maeda

Inquiries:
Executive Officer and General Manager of Finance Department
Scheduled date to file Quarterly Securities Report:
Scheduled date to commence dividend payments:
Preparation of supplementary material on quarterly financial results:
Holding of quarterly financial results meeting:

Satoru Tahara
TEL 03-5276-5156
August 10, 2018

No No
(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2018 (from April 1, 2018 to June 30, 2018)
(1) Consolidated operating results (cumulative)
Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| Three months ended June 30, 2018 | 105,952 | 8.7 | 7,429 | 22.3 | 8,081 | 20.3 | 6,040 | 44.3 |
| Three months ended June 30, 2017 | 97,498 | 2.7 | 6,073 | 24.8 | 6,716 | 21.0 | 4,186 | (13.0) |


|  | Earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| Three months ended June 30, 2018 | 31.79 | - |
| Three months ended June 30, 2017 | 22.04 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of June 30, 2018 | 676,013 | 238,859 | 33.5 |
| As of March 31, 2018 | 681,769 | 234,390 | 32.4 |

2. Cash dividends

|  | Annual dividends per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total |
|  | Yen | Yen | Yen | Yen | Yen |
| Year ended March 31, 2018 | - | - |  | - | 16.00 |
| Year ending March 31, 2019 | - |  |  | 16.00 |  |
| Year ending March 31, 2019 (Forecast) |  |  |  |  | 16.00 |

3. Forecast of consolidated financial results for the year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Six months ending September 30, 2018 | 238,000 | 11.4 | 13,800 | (22.6) | 14,800 | (23.1) | 10,000 | (16.3) | 52.63 |
| Full year | 478,000 | 2.2 | 30,000 | (15.2) | 32,600 | (11.9) | 21,500 | (6.8) | 113.16 |

## 4. Notes

(1) Changes in significant subsidiaries during the three months ended June 30, 2018 (changes in specified subsidiaries resulting in the change in scope of consolidation):
(2) Application of special accounting methods for preparing quarterly consolidated financial statements:
(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| As of June 30, 2018 | $197,955,682$ shares | As of March 31, 2018 | $197,955,682$ shares |
| :--- | :--- | :--- | :--- |

Number of treasury shares at the end of the period

| As of June 30, 2018 | $7,951,827$ shares | As of March 31, 2018 | $7,951,825$ shares |
| :--- | :--- | :--- | :--- |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |  |  |  |
| Three months ended June 30, 2018 | $190,003,857$ shares | Three months ended June 30, 2017 | $190,006,680$ shares |

Quarterly consolidated financial statements

## Consolidated balance sheets

(Millions of yen)

|  | As of March 31, 2018 | As of June 30, 2018 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 102,475 | 99,367 |
| Notes receivable, accounts receivable from completed construction contracts and other | 163,541 | 132,412 |
| Securities | - | 20,000 |
| Real estate for sale | 1,980 | 1,980 |
| Merchandise and finished goods | 945 | 1,146 |
| Costs on uncompleted construction contracts | 10,335 | 12,545 |
| Raw materials and supplies | 868 | 983 |
| Other | 31,602 | 35,994 |
| Allowance for doubtful accounts | (62) | (50) |
| Total current assets | 311,686 | 304,379 |
| Non-current assets |  |  |
| Property, plant and equipment | 55,173 | 57,069 |
| Intangible assets |  |  |
| Right to operate public facilities | 129,815 | 128,477 |
| Assets related to replacement investment to operate public facilities | 26,454 | 26,197 |
| Other | 1,495 | 1,670 |
| Total intangible assets | 157,765 | 156,345 |
| Investments and other assets |  |  |
| Investment securities | 148,761 | 150,775 |
| Deferred tax assets | 521 | 502 |
| Other | 11,703 | 10,820 |
| Allowance for doubtful accounts | $(4,516)$ | $(4,502)$ |
| Total investments and other assets | 156,469 | 157,596 |
| Total non-current assets | 369,407 | 371,010 |
| Deferred assets | 674 | 622 |
| Total assets | 681,769 | 676,013 |


|  | As of March 31, 2018 | As of June 30, 2018 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Electronically recorded obligations - operating | 8,783 | 9,134 |
| Account payable for works in progress and other | 81,432 | 77,626 |
| Short-term loans payable | 17,092 | 20,145 |
| Current portion of non-recourse loans | 2,155 | 2,155 |
| Income taxes payable | 9,767 | 3,148 |
| Advances received on uncompleted construction contracts | 29,856 | 25,262 |
| Provision for loss on construction contracts | 191 | 3 |
| Other provision | 5,444 | 2,642 |
| Liabilities related to right to operate public facilities | 4,345 | 4,345 |
| Liabilities related to replacement investment to operate public facilities | 2,807 | 2,614 |
| Other | 36,133 | 40,486 |
| Total current liabilities | 198,011 | 187,566 |
| Non-current liabilities |  |  |
| Bonds payable | 25,000 | 25,000 |
| non-recourse bonds | 20 | 20 |
| Long-term loans payable | 24,230 | 24,063 |
| non-recourse loans | 22,950 | 22,950 |
| Deferred tax liabilities | 7,735 | 8,568 |
| Net defined benefit liability | 18,061 | 17,587 |
| Liabilities related to right to operate public facilities | 121,746 | 121,746 |
| Liabilities related to replacement investment to operate public facilities | 25,027 | 25,100 |
| Other | 4,595 | 4,549 |
| Total non-current liabilities | 249,367 | 249,587 |
| Total liabilities | 447,379 | 437,154 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 28,463 | 28,463 |
| Capital surplus | 36,723 | 36,723 |
| Retained earnings | 131,453 | 134,453 |
| Treasury shares | $(2,441)$ | $(2,441)$ |
| Total shareholders' equity | 194,199 | 197,199 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 32,551 | 34,507 |
| Deferred gains or losses on hedges | (27) | 17 |
| Foreign currency translation adjustment | 6 | (2) |
| Remeasurements of defined benefit plans | $(5,636)$ | $(5,483)$ |
| Total accumulated other comprehensive income | 26,894 | 29,039 |
| Non-controlling interests | 13,296 | 12,620 |
| Total net assets | 234,390 | 238,859 |
| Total liabilities and net assets | 681,769 | 676,013 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)
Consolidated statements of income (cumulative)

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Three months ended June 30, 2017 | Three months ended June 30, 2018 |
| Net sales |  |  |
| Net sales of completed construction contracts | 84,994 | 93,367 |
| Sales on other business | 12,503 | 12,584 |
| Total net sales | 97,498 | 105,952 |
| Cost of sales |  |  |
| Cost of sales of completed construction contracts | 75,847 | 81,890 |
| Cost of sales on other business | 9,443 | 9,728 |
| Total cost of sales | 85,291 | 91,618 |
| Gross profit |  |  |
| Gross profit on completed construction contracts | 9,147 | 11,477 |
| Gross profit - other business | 3,059 | 2,856 |
| Total gross profit | 12,207 | 14,333 |
| Selling, general and administrative expenses | 6,133 | 6,904 |
| Operating profit | 6,073 | 7,429 |
| Non-operating income |  |  |
| Interest income | 39 | 36 |
| Dividend income | 647 | 685 |
| Foreign exchange gains | - | 16 |
| Share of profit of entities accounted for using equity method | 664 | 551 |
| Other | 59 | 68 |
| Total non-operating income | 1,411 | 1,358 |
| Non-operating expenses |  |  |
| Interest expenses | 573 | 544 |
| Foreign exchange losses | 52 | - |
| Other | 141 | 162 |
| Total non-operating expenses | 768 | 706 |
| Ordinary profit | 6,716 | 8,081 |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | 1 | - |
| Gain on sales of shares of subsidiaries and associates | - | 1,031 |
| Other | - | 4 |
| Total extraordinary income | 1 | 1,035 |
| Extraordinary losses |  |  |
| Loss on retirement of non-current assets | 1 | 0 |
| Loss on valuation of investment securities | 10 | - |
| Impairment loss | 0 | 2 |
| Other | 0 | - |
| Total extraordinary losses | 12 | 3 |
| Profit before income taxes | 6,704 | 9,113 |
| Income taxes - current | 1,965 | 2,640 |
| Income taxes - deferred | (14) | 17 |
| Total income taxes | 1,951 | 2,657 |
| Profit | 4,753 | 6,455 |
| Profit attributable to non-controlling interests | 566 | 415 |
| Profit attributable to owners of parent | 4,186 | 6,040 |

Consolidated statements of comprehensive income (cumulative)

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Three months ended June 30, 2017 | Three months ended June 30, 2018 |
| Profit | 4,753 | 6,455 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 3,357 | 1,771 |
| Deferred gains or losses on hedges | (15) | 44 |
| Foreign currency translation adjustment | 8 | (19) |
| Remeasurements of defined benefit plans, net of tax | 249 | 123 |
| Share of other comprehensive income of entities accounted for using equity method | 215 | 131 |
| Total other comprehensive income | 3,814 | 2,050 |
| Comprehensive income | 8,568 | 8,506 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 7,978 | 8,185 |
| Comprehensive income attributable to non-controlling interests | 589 | 321 |


| 1. Orders Received |  |  |  |  | (Millions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st Quarter of FY2018 (From Apr. 1, 2017 to Jun. 30, 2017) |  | 1st Quarter of FY2019 (From Apr. 1, 2018 to Jun. 30, 2018) |  | Increase (Decrease) |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Public Works | 967 | 0.6 | 7,936 | 7.1 | 6,968 | 720.1 |
| Private Works | 100,961 | 61.2 | 46,395 | 41.5 | $(54,565)$ | (54.0) |
| Overseas | 2,972 | 1.8 | 929 | 0.8 | $(2,042)$ | (68.7) |
| Building Construction | 104,901 | 63.6 | 55,261 | 49.4 | $(49,640)$ | (47.3) |
| Public Works | 35,798 | 21.7 | 50,019 | 44.7 | 14,221 | 39.7 |
| Private Works | 23,225 | 14.1 | 5,131 | 4.6 | $(18,093)$ | (77.9) |
| Overseas | 266 | 0.2 | 606 | 0.5 | 340 | 127.8 |
| Civil Engineering | 59,290 | 36.0 | 55,758 | 49.9 | $(3,531)$ | (6.0) |
| Public Works | 36,765 | 22.3 | 57,956 | 51.8 | 21,190 | (57.6) |
| Private Works | 124,187 | 75.3 | 51,527 | 46.1 | $(72,659)$ | (58.5) |
| Overseas | 3,238 | 2.0 | 1,536 | 1.4 | $(1,702)$ | (52.6) |
| Construction Total | 164,192 | 99.6 | 111,020 | 99.3 | $(53,171)$ | (32.4) |
| Infrastructure Management | 317 | 0.2 | 333 | 0.3 | 16 | 5.3 |
| Real Estate | 390 | 0.2 | 478 | 0.4 | 88 | 22.7 |
| Total | 164,899 | 100.0 | 111,833 | 100.0 | $(53,066)$ | (32.2) |

## 2. Net Sales

|  | 1st Quarter of FY2018 (From Apr. 1, 2017 to Jun. 30, 2017) |  | 1st Quarter of FY2019 <br> (From Apr. 1, 2018 to Jun. 30, 2018) |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Public Works | 3,490 | 4.5 | 6,423 | 7.5 | 2,933 | 84.0 |
| Private Works | 42,978 | 55.5 | 46,206 | 53.8 | 3,227 | 7.5 |
| Overseas | 144 | 0.2 | 162 | 0.2 | 18 | 12.5 |
| Building Construction | 46,613 | 60.2 | 52,792 | 61.5 | 6,178 | 13.3 |
| Public Works | 18,424 | 23.8 | 21,708 | 25.3 | 3,284 | 17.8 |
| Private Works | 10,391 | 13.4 | 9,531 | 11.1 | (860) | (8.3) |
| Overseas | 1,332 | 1.7 | 1,119 | 1.3 | (212) | (15.9) |
| Civil Engineering | 30,148 | 38.9 | 32,360 | 37.7 | 2,211 | 7.3 |
| Public Works | 21,914 | 28.3 | 28,132 | 32.8 | 6,217 | 28.4 |
| Private Works | 53,370 | 68.9 | 55,738 | 64.9 | 2,367 | 4.4 |
| Overseas | 1,476 | 1.9 | 1,282 | 1.5 | (194) | (13.1) |
| Construction Total | 76,762 | 99.1 | 85,153 | 99.2 | 8,390 | 10.9 |
| Infrastructure Management | 317 | 0.4 | 333 | 0.4 | 16 | 5.3 |
| Real Estate | 368 | 0.5 | 382 | 0.4 | 13 | 3.7 |
| Total | 77,448 | 100.0 | 85,869 | 100.0 | 8,420 | 10.9 |

3. Backlog

|  | 1st Quarter of FY2018 <br> (Jun. 30, 2017) |  | 1st Quarter of FY2019 <br> (Jun. 30, 2018) |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| Public Works | 36,408 | 5.5 | 32,533 | 5.5 | $(3,875)$ | (10.6) |
| Private Works | 326,373 | 49.7 | 270,131 | 45.4 | $(56,241)$ | (17.2) |
| Overseas | 3,639 | 0.6 | 914 | 0.2 | $(2,725)$ | (74.9) |
| Building Construction | 366,421 | 55.8 | 303,579 | 51.1 | $(62,842)$ | (17.2) |
| Public Works | 193,686 | 29.5 | 203,813 | 34.3 | 10,126 | 5.2 |
| Private Works | 87,899 | 13.4 | 83,266 | 14.0 | $(4,632)$ | (5.3) |
| Overseas | 7,985 | 1.2 | 3,349 | 0.6 | $(4,636)$ | (58.1) |
| Civil Engineering | 289,571 | 44.1 | 290,429 | 48.9 | 857 | 0.3 |
| Public Works | 230,095 | 35.1 | 236,346 | 39.8 | 6,251 | 2.7 |
| Private Works | 414,272 | 63.1 | 353,398 | 59.5 | $(60,874)$ | (14.7) |
| Overseas | 11,625 | 1.8 | 4,263 | 0.7 | $(7,362)$ | (63.3) |
| Construction Total | 655,993 | 100.0 | 594,008 | 99.9 | $(61,985)$ | (9.4) |
| Infrastructure Management | - | - | - | - | - | - |
| Real Estate | 249 | 0.0 | 345 | 0.1 | 96 | 38.6 |
| Total | 656,243 | 100.0 | 594,354 | 100.0 | $(61,888)$ | (9.4) |

