

Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2019 (Based on Japanese GAAP)

August 8, 2019

Company name: Maeda Corporation
 Stock exchange listing: Tokyo
 Stock code: 1824 URL <http://www.maeda.co.jp/>
 Representative: President and Representative Director Soji Maeda
 Executive Officer and General Manager of
 Inquiries: Finance Department Satoru Tahara TEL 03-5276-5156
 Scheduled date to file Quarterly Securities Report: August 8, 2019
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2019 (from April 1, 2019 to June 30, 2019)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2019	112,669	6.3	8,819	18.7	10,992	36.0	8,775	45.3
Three months ended June 30, 2018	105,952	8.7	7,429	22.3	8,081	20.3	6,040	44.3

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended June 30, 2019	47.07		–	
Three months ended June 30, 2018	31.79		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2019	713,221	248,571	33.0
As of March 31, 2019	717,630	252,582	33.3

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2019	–	–	–	20.00	20.00
Year ending March 31, 2020	–	–	–	–	–
Year ending March 31, 2020 (Forecast)	–	–	–	20.00	20.00

3. Forecast of consolidated financial results for the year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2019	239,000	8.1	14,800	(11.8)	15,600	(12.2)	10,000	(15.9)	53.69
Full year	475,000	(3.5)	31,000	(13.8)	32,800	(14.5)	21,800	(9.0)	117.05

4. Notes

- (1) Changes in significant subsidiaries during the three months ended June 30, 2019
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2019	197,955,682 shares	As of March 31, 2019	197,955,682 shares
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Number of treasury shares at the end of the period

As of June 30, 2019	12,214,785 shares	As of March 31, 2019	9,446,812 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2019	186,425,726 shares	Three months ended June 30, 2018	190,003,857 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2019	As of June 30, 2019
Assets		
Current assets		
Cash and deposits	57,949	62,689
Notes receivable, accounts receivable from completed construction contracts and other	217,889	212,949
Securities	260	413
Real estate for sale	1,947	1,947
Merchandise and finished goods	724	999
Costs on construction contracts in progress	8,113	12,635
Raw materials and supplies	1,070	1,112
Other	48,458	46,147
Allowance for doubtful accounts	(39)	(43)
Total current assets	336,374	338,851
Non-current assets		
Property, plant and equipment	66,365	68,239
Intangible assets		
Right to operate public facilities	124,344	122,973
Assets related to replacement investment to operate public facilities	25,313	25,061
Other	3,165	3,499
Total intangible assets	152,823	151,534
Investments and other assets		
Investment securities	154,950	147,609
Deferred tax assets	564	576
Other	7,953	7,835
Allowance for doubtful accounts	(2,003)	(1,992)
Total investments and other assets	161,464	154,027
Total non-current assets	380,653	373,801
Deferred assets	603	568
Total assets	717,630	713,221

(Millions of yen)

	As of March 31, 2019	As of June 30, 2019
Liabilities		
Current liabilities		
Electronically recorded obligations - operating	12,193	11,928
Account payable for construction contracts and other	96,839	88,680
Short-term borrowings	24,605	33,121
Current portion of non-recourse loans	1,819	1,819
Current portion of bonds	10,000	10,000
Income taxes payable	3,848	2,158
Advances received on construction contracts in progress	27,245	34,608
Provision for loss on construction contracts	217	401
Other provisions	5,853	2,661
Liabilities related to right to operate public facilities	4,397	4,397
Liabilities related to replacement investment to operate public facilities	2,093	2,070
Other	40,039	41,120
Total current liabilities	229,152	232,969
Non-current liabilities		
Bonds payable	15,000	15,000
Non-recourse bonds	20	20
Long-term borrowings	28,862	28,659
Non-recourse loans	19,099	19,099
Deferred tax liabilities	9,267	6,578
Retirement benefit liability	18,139	17,738
Liabilities related to right to operate public facilities	117,349	117,349
Liabilities related to replacement investment to operate public facilities	23,399	23,466
Other	4,758	3,767
Total non-current liabilities	235,896	231,680
Total liabilities	465,048	464,650
Net assets		
Shareholders' equity		
Share capital	28,463	28,463
Capital surplus	36,798	36,908
Retained earnings	152,170	157,175
Treasury shares	(4,224)	(7,274)
Total shareholders' equity	213,207	215,272
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	33,091	27,398
Deferred gains or losses on hedges	(17)	(30)
Foreign currency translation adjustment	17	19
Remeasurements of defined benefit plans	(7,091)	(6,962)
Total accumulated other comprehensive income	26,000	20,425
Non-controlling interests	13,374	12,873
Total net assets	252,582	248,571
Total liabilities and net assets	717,630	713,221

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Net sales		
Net sales of completed construction contracts	93,367	99,079
Sales in other businesses	12,584	13,589
Total net sales	105,952	112,669
Cost of sales		
Cost of sales of completed construction contracts	81,890	85,440
Cost of sales in other businesses	9,728	10,487
Total cost of sales	91,618	95,927
Gross profit		
Gross profit on completed construction contracts	11,477	13,639
Gross profit - other business	2,856	3,101
Total gross profit	14,333	16,741
Selling, general and administrative expenses	6,904	7,921
Operating profit	7,429	8,819
Non-operating income		
Interest income	36	46
Dividend income	685	765
Foreign exchange gains	16	–
Share of profit of entities accounted for using equity method	551	2,122
Other	68	87
Total non-operating income	1,358	3,021
Non-operating expenses		
Interest expenses	544	539
Foreign exchange losses	–	140
Other	162	169
Total non-operating expenses	706	849
Ordinary profit	8,081	10,992
Extraordinary income		
Gain on sales of non-current assets	–	0
Gain on sales of shares of subsidiaries and associates	1,031	–
Subsidy income	3	1
Gain on change in equity	0	3
Other	1	0
Total extraordinary income	1,035	4
Extraordinary losses		
Loss on retirement of non-current assets	0	12
Impairment loss	2	0
Total extraordinary losses	3	13
Profit before income taxes	9,113	10,983
Income taxes - current	2,640	2,246
Income taxes - deferred	17	(356)
Total income taxes	2,657	1,890
Profit	6,455	9,093
Profit attributable to non-controlling interests	415	317
Profit attributable to owners of parent	6,040	8,775

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Profit	6,455	9,093
Other comprehensive income		
Valuation difference on available-for-sale securities	1,771	(5,524)
Deferred gains or losses on hedges	44	(23)
Foreign currency translation adjustment	(19)	2
Remeasurements of defined benefit plans, net of tax	123	101
Share of other comprehensive income of entities accounted for using equity method	131	(153)
Total other comprehensive income	2,050	(5,596)
Comprehensive income	8,506	3,496
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	8,185	3,199
Comprehensive income attributable to non-controlling interests	321	296

Non-Consolidated Orders Received, Net Sales and Backlog

1. Orders Received (Millions of Yen)

	Three months ended June 30, 2018		Three months ended June 30, 2019		Increase (Decrease)	
	Amount	%	Amount	%	Amount	%
Public Works	7,936	7.1	11,080	15.7	3,144	39.6
Private Works	46,395	41.5	36,565	51.7	(9,830)	(21.2)
Overseas	929	0.8	471	0.7	(458)	(49.3)
Building Construction	55,261	49.4	48,117	68.1	(7,144)	(12.9)
Public Works	50,019	44.7	10,465	14.8	(39,554)	(79.1)
Private Works	5,131	4.6	8,597	12.2	3,465	67.5
Overseas	606	0.5	2,259	3.2	1,653	272.4
Civil Engineering	55,758	49.9	21,322	30.2	(34,436)	(61.8)
Public Works	57,956	51.8	21,546	30.5	(36,410)	(62.8)
Private Works	51,527	46.1	45,162	63.9	(6,364)	(12.4)
Overseas	1,536	1.4	2,731	3.9	1,194	77.8
Construction Total	111,020	99.3	69,440	98.2	(41,580)	(37.5)
Infrastructure Management	333	0.3	333	0.5	(0)	(0.1)
Real Estate	478	0.4	911	1.3	432	90.4
Total	111,833	100.0	70,685	100.0	(41,148)	(36.8)

2. Net Sales (Millions of Yen)

	Three months ended June 30, 2018		Three months ended June 30, 2019		Increase (Decrease)	
	Amount	%	Amount	%	Amount	%
Public Works	6,423	7.5	3,071	3.4	(3,352)	(52.2)
Private Works	46,206	53.8	46,671	51.1	465	1.0
Overseas	162	0.2	1,615	1.8	1,452	891.3
Building Construction	52,792	61.5	51,358	56.2	(1,434)	(2.7)
Public Works	21,708	25.3	24,748	27.1	3,039	14.0
Private Works	9,531	11.1	11,727	12.8	2,195	23.0
Overseas	1,119	1.3	2,456	2.7	1,336	119.3
Civil Engineering	32,360	37.7	38,931	42.6	6,571	20.3
Public Works	28,132	32.8	27,819	30.5	(312)	(1.1)
Private Works	55,738	64.9	58,398	64.0	2,660	4.8
Overseas	1,282	1.5	4,071	4.5	2,788	217.4
Construction Total	85,153	99.2	90,290	98.9	5,137	6.0
Infrastructure Management	333	0.4	333	0.4	(0)	(0.1)
Real Estate	382	0.4	687	0.8	304	79.7
Total	85,869	100.0	91,311	100.0	5,441	6.3

3. Backlog (Millions of Yen)

	As of June 30, 2018		As of June 30, 2019		Increase (Decrease)	
	Amount	%	Amount	%	Amount	%
Public Works	32,533	5.5	53,943	9.4	21,410	65.8
Private Works	270,131	45.4	243,814	42.4	(26,317)	(9.7)
Overseas	914	0.2	2,107	0.4	1,193	130.5
Building Construction	303,579	51.1	299,865	52.2	(3,713)	(1.2)
Public Works	203,813	34.3	155,058	27.0	(48,755)	(23.9)
Private Works	83,266	14.0	117,254	20.4	33,988	40.8
Overseas	3,349	0.6	2,068	0.4	(1,280)	(38.2)
Civil Engineering	290,429	48.9	274,381	47.8	(16,047)	(5.5)
Public Works	236,346	39.8	209,002	36.4	(27,344)	(11.6)
Private Works	353,398	59.5	361,068	62.8	7,670	2.2
Overseas	4,263	0.7	4,176	0.7	(87)	(2.1)
Construction Total	594,008	99.9	574,247	99.9	(19,761)	(3.3)
Infrastructure Management	—	—	—	—	—	—
Real Estate	345	0.1	335	0.1	(9)	(2.9)
Total	594,354	100.0	574,582	100.0	(19,771)	(3.3)