

December 7, 2020

Maeda Corporation
SUEZ

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This is a contract to build a long term cooperative relationship aimed at acquiring and operating public-private partnership business including a concession in the water and sewage sector. In addition, the two companies will conduct training through an employee exchange program with the aim of strengthening the alliance.

Maeda Corporation has long-established "de-contracting" as a pillar of its business, and is focusing on the concession business while strengthening its core construction business. To date, Maeda Corporation has acquired the rights to operate the Sendai Airport's specific business operation, the Aichi prefecture toll road business operation, and the Aichi prefecture's international exhibition hall concession together with each of the partner company, and are involved in the operation.

SUEZ has a history of more than 150 years and is one of the largest private water utilities in the world, engaged in public-private partnership projects globally. With approximately 90,000 employees on five continents, they provide water management solutions by making full use of cutting-edge technologies such as remote management systems for water supply facilities and preventive maintenance of various facilities using IOT technology. SUEZ is also a company aiming to become a global leader in the environmental field, such as the renewable energy business and the waste treatment business for recycling waste plastics.

Currently, Japan's water business is facing various problems, such as a decrease in demand due to a declining population and an increase in maintenance and renewal costs for aging facilities.

As a solution to such social issues, water supply concessions are planned in various parts of Japan, which are expected to improve management efficiency through widening the business area and integrated operation.

The two companies will leverage on their respective experiences and know-how to solve such social issues, starting with the first step in Miyagi Prefecture's integrated operation and water management project, where the procedure for selecting priority negotiation right holders is in progress.

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