

Translation

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## Summary of Consolidated Financial Results for the Six Months Ended September 30, 2020 (Based on Japanese GAAP)

November 11, 2020

Company name: Maeda Corporation  
 Stock exchange listing: Tokyo  
 Stock code: 1824 URL <https://www.maeda.co.jp/>  
 Representative: President and Representative Director Soji Maeda  
 General Manager of Financial Strategy  
 Inquiries: Department, Management Innovation Kazutaka Deguchi TEL 03-5276-5156  
 Division  
 Scheduled date to file Quarterly Securities Report: November 11, 2020  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: Yes  
 Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2020 (from April 1, 2020 to September 30, 2020)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2020	301,243	26.9	17,443	(3.3)	19,085	(7.5)	9,134	(42.5)
Six months ended September 30, 2019	237,311	7.4	18,035	7.5	20,635	16.1	15,894	33.7

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Six months ended September 30, 2020	49.33		–	
Six months ended September 30, 2019	85.45		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2020	848,624	314,646	28.2
As of March 31, 2020	920,786	343,589	24.8

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2020	–	–	–	20.00	20.00
Year ending March 31, 2021	–	–	–	–	–
Year ending March 31, 2021 (Forecast)	–	–	–	20.00	20.00

3. Forecast of consolidated financial results for the year ending March 31, 2021 (from April 1, 2020 to March 31, 2021)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	651,500	33.5	35,800	5.2	33,100	(9.6)	12,500	(12.8)	67.50

4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2020  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2020	194,608,482 shares	As of March 31, 2020	194,608,482 shares
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Number of treasury shares at the end of the period

As of September 30, 2020	8,985,371 shares	As of March 31, 2020	9,871,873 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2020	185,196,145 shares	Six months ended September 30, 2019	186,017,595 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2020	As of September 30, 2020
Assets		
Current assets		
Cash and deposits	119,198	77,162
Notes receivable, accounts receivable from completed construction contracts and other	256,492	230,645
Securities	3,330	—
Real estate for sale	1,987	1,987
Merchandise and finished goods	969	1,756
Costs on construction contracts in progress	25,495	23,568
Raw materials and supplies	2,186	2,387
Other	46,078	46,371
Allowance for doubtful accounts	(136)	(109)
Total current assets	455,601	383,770
Non-current assets		
Property, plant and equipment	136,893	137,520
Intangible assets		
Right to operate public facilities	118,933	116,775
Assets related to replacement investment to operate public facilities	24,613	24,100
Goodwill	48,689	43,820
Other	6,428	7,098
Total intangible assets	198,665	191,795
Investments and other assets		
Investment securities	113,334	119,618
Deferred tax assets	702	662
Retirement benefit asset	6,284	6,631
Other	13,034	12,408
Allowance for doubtful accounts	(4,114)	(4,057)
Total investments and other assets	129,240	135,263
Total non-current assets	464,799	464,580
Deferred assets	386	273
Total assets	920,786	848,624

(Millions of yen)

	As of March 31, 2020	As of September 30, 2020
<b>Liabilities</b>		
Current liabilities		
Electronically recorded obligations - operating	10,328	5,953
Account payable for works in progress and other	108,410	89,448
Short-term borrowings	106,880	88,278
Current portion of non-recourse loans	1,616	1,558
Current portion of bonds payable	–	5,000
Income taxes payable	7,187	6,957
Advances received on construction contracts in progress	39,338	34,467
Provision for loss on construction contracts	310	216
Other provisions	9,227	9,024
Liabilities related to right to operate public facilities	4,449	4,475
Liabilities related to replacement investment to operate public facilities	3,443	3,299
Other	48,489	40,022
Total current liabilities	339,682	288,702
Non-current liabilities		
Bonds payable	30,000	45,000
Non-recourse bonds	20	20
Long-term borrowings	22,217	18,671
Non-recourse loans	17,482	16,515
Deferred tax liabilities	6,646	6,659
Retirement benefit liability	21,422	20,628
Other provisions	378	435
Liabilities related to right to operate public facilities	112,900	110,656
Liabilities related to replacement investment to operate public facilities	22,479	22,609
Other	3,968	4,077
Total non-current liabilities	237,515	245,274
Total liabilities	577,197	533,977
<b>Net assets</b>		
Shareholders' equity		
Share capital	28,463	28,463
Capital surplus	36,680	36,885
Retained earnings	158,907	164,386
Treasury shares	(4,097)	(3,543)
Total shareholders' equity	219,954	226,191
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	15,336	19,589
Deferred gains or losses on hedges	(16)	(24)
Foreign currency translation adjustment	(0)	(0)
Remeasurements of defined benefit plans	(6,880)	(6,581)
Total accumulated other comprehensive income	8,439	12,982
Non-controlling interests	115,195	75,472
Total net assets	343,589	314,646
Total liabilities and net assets	920,786	848,624

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Six months ended September 30, 2019	Six months ended September 30, 2020
Net sales		
Net sales of completed construction contracts	208,330	182,849
Sales in other businesses	28,980	118,393
Total net sales	237,311	301,243
Cost of sales		
Cost of sales of completed construction contracts	180,997	158,499
Cost of sales in other businesses	22,933	99,991
Total cost of sales	203,931	258,490
Gross profit		
Gross profit on completed construction contracts	27,333	24,350
Gross profit - other business	6,047	18,402
Total gross profit	33,380	42,752
Selling, general and administrative expenses	15,344	25,309
Operating profit	18,035	17,443
Non-operating income		
Interest income	102	73
Dividend income	1,008	3,222
Share of profit of entities accounted for using equity method	2,994	–
Other	148	192
Total non-operating income	4,253	3,488
Non-operating expenses		
Interest expenses	1,105	1,284
Foreign exchange losses	144	16
Share of loss of entities accounted for using equity method	–	79
Other	403	465
Total non-operating expenses	1,652	1,846
Ordinary profit	20,635	19,085
Extraordinary income		
Gain on sales of non-current assets	0	31
Gain on sales of investment securities	50	3,244
Other	4	24
Total extraordinary income	56	3,300
Extraordinary losses		
Loss on retirement of non-current assets	14	152
Loss on valuation of investment securities	–	270
Other	24	99
Total extraordinary losses	39	522
Profit before income taxes	20,652	21,862
Income taxes - current	3,562	9,188
Income taxes - deferred	391	(1,592)
Total income taxes	3,954	7,595
Profit	16,698	14,266
Profit attributable to non-controlling interests	803	5,131
Profit attributable to owners of parent	15,894	9,134

**Consolidated statements of comprehensive income (cumulative)**

(Millions of yen)

	Six months ended September 30, 2019	Six months ended September 30, 2020
Profit	16,698	14,266
Other comprehensive income		
Valuation difference on available-for-sale securities	(4,474)	4,096
Deferred gains or losses on hedges	(22)	(16)
Foreign currency translation adjustment	10	(0)
Remeasurements of defined benefit plans, net of tax	202	274
Share of other comprehensive income of entities accounted for using equity method	(39)	21
Total other comprehensive income	(4,323)	4,376
Comprehensive income	12,374	18,643
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	11,606	13,678
Comprehensive income attributable to non-controlling interests	768	4,965

## Consolidated statements of cash flows

(Millions of yen)

	Six months ended September 30, 2019	Six months ended September 30, 2020
Cash flows from operating activities		
Profit before income taxes	20,652	21,862
Depreciation	7,380	14,767
Increase (decrease) in allowance for doubtful accounts	(17)	(83)
Increase (decrease) in provision for loss on construction contracts	25	(94)
Increase (decrease) in retirement benefit liability	(402)	(1,069)
Interest and dividend income	(1,110)	(3,295)
Interest expenses	1,105	1,284
Foreign exchange losses (gains)	171	143
Share of loss (profit) of entities accounted for using equity method	(2,994)	79
Loss (gain) on sales of short-term and long-term investment securities	(49)	(3,202)
Loss (gain) on valuation of short-term and long-term investment securities	–	270
Loss (gain) on sales of non-current assets	(1)	(31)
Decrease (increase) in trade receivables	(20,940)	25,846
Decrease (increase) in costs on construction contracts in progress	(7,639)	1,927
Decrease (increase) in inventories	(476)	(987)
Decrease (increase) in consumption taxes refund receivable	5,046	(7,988)
Increase (decrease) in trade payables	(7,213)	(23,335)
Increase (decrease) in advances received on construction contracts in progress	5,071	(4,871)
Increase (decrease) in deposits received	(6,662)	(4,064)
Other, net	(5,270)	(456)
Subtotal	(13,326)	16,701
Interest and dividends received	2,776	3,578
Interest paid	(1,121)	(1,246)
Income taxes paid	(3,531)	(8,977)
Net cash provided by (used in) operating activities	(15,203)	10,055

(Millions of yen)

	Six months ended September 30, 2019	Six months ended September 30, 2020
Cash flows from investing activities		
Proceeds from redemption of securities	30	–
Proceeds from sales of beneficial interests in trust	–	4,300
Purchase of property, plant and equipment and intangible assets	(7,222)	(9,225)
Purchase of rights to operate public facilities	(2,029)	(2,053)
Payments for replacement investment to operate public facilities	(1,159)	(191)
Proceeds from sales of property, plant and equipment and intangible assets	1	90
Proceeds from subsidy income	46	–
Purchase of investment securities	(1,469)	(2,608)
Proceeds from sales of investment securities	225	5,393
Purchase of shares of subsidiaries and associates	(604)	(275)
Loan advances	(712)	(502)
Collection of loans receivable	438	346
Other, net	(236)	723
Net cash provided by (used in) investing activities	(12,693)	(4,002)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	29,843	(21,600)
Repayments of long-term borrowings	(405)	(445)
Decrease in non-recourse payable	(993)	(1,025)
Proceeds from issuance of bonds	14,909	19,888
Redemption of bonds	(10,000)	–
Repayments of finance lease obligations	(162)	(122)
Purchase of treasury shares	(2,204)	(0)
Proceeds from sales of treasury shares	–	509
Dividends paid	(3,770)	(3,640)
Dividends paid to non-controlling interests	(454)	(44,870)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	(150)	–
Other, net	(33)	(61)
Net cash provided by (used in) financing activities	26,576	(51,367)
Effect of exchange rate change on cash and cash equivalents	(84)	(70)
Net increase (decrease) in cash and cash equivalents	(1,405)	(45,384)
Cash and cash equivalents at beginning of period	56,570	121,912
Cash and cash equivalents at end of period	55,165	76,527



**Non-Consolidated Orders Received, Net Sales and Backlog**

1. Orders Received

(Millions of Yen)

		Six months ended September 30, 2019		Six months ended September 30, 2020		Increase (Decrease)	
		Amount	%	Amount	%	Amount	%
Public Works	Public Works	18,916	12.0	19,990	15.2	1,073	5.7
	Private Works	54,245	34.5	58,753	44.7	4,507	8.3
	Overseas	1,077	0.7	36	0.0	(1,040)	(96.6)
Building Construction		74,239	47.3	78,781	60.0	4,541	6.1
Private Works	Public Works	25,347	16.1	33,037	25.2	7,690	30.3
	Private Works	53,361	34.0	18,062	13.8	(35,298)	(66.2)
	Overseas	2,249	1.4	29	0.0	(2,219)	(98.7)
Civil Engineering		80,957	51.6	51,130	38.9	(29,827)	(36.8)
Overseas	Public Works	44,264	28.2	53,028	40.4	8,764	19.8
	Private Works	107,607	68.5	76,815	58.5	(30,791)	(28.6)
	Overseas	3,326	2.1	66	0.1	(3,259)	(98.0)
Construction Total		155,197	98.8	129,911	98.9	(25,286)	(16.3)
Infrastructure Management		563	0.4	582	0.4	19	3.4
Real Estate		1,276	0.8	831	0.6	(444)	(34.9)
Total		157,037	100.0	131,325	100.0	(25,712)	(16.4)

2. Net Sales

(Millions of Yen)

		Six months ended September 30, 2019		Six months ended September 30, 2020		Increase (Decrease)	
		Amount	%	Amount	%	Amount	%
Public Works	Public Works	8,941	4.7	11,858	7.0	2,917	32.6
	Private Works	97,320	50.9	85,324	50.2	(11,995)	(12.3)
	Overseas	2,783	1.5	461	0.3	(2,322)	(83.4)
Building Construction		109,044	57.0	97,644	57.4	(11,400)	(10.5)
Private Works	Public Works	52,096	27.2	44,248	26.0	(7,848)	(15.1)
	Private Works	25,587	13.4	26,289	15.5	701	2.7
	Overseas	2,868	1.5	507	0.3	(2,360)	(82.3)
Civil Engineering		80,552	42.1	71,045	41.8	(9,507)	(11.8)
Overseas	Public Works	61,037	31.9	56,106	33.0	(4,930)	(8.1)
	Private Works	122,908	64.3	111,613	65.6	(11,294)	(9.2)
	Overseas	5,652	3.0	969	0.6	(4,682)	(82.8)
Construction Total		189,597	99.1	168,689	99.2	(20,907)	(11.0)
Infrastructure Management		563	0.3	582	0.3	19	3.4
Real Estate		1,069	0.6	819	0.5	(250)	(23.4)
Total		191,230	100.0	170,091	100.0	(21,138)	(11.1)

3. Backlog

(Millions of Yen)

		As of September 30, 2019		As of September 30, 2020		Increase (Decrease)	
		Amount	%	Amount	%	Amount	%
Public Works	Public Works	55,909	10.0	53,925	9.3	(1,984)	(3.5)
	Private Works	210,845	37.6	248,831	43.1	37,985	18.0
	Overseas	1,545	0.3	28	0.0	(1,517)	(98.2)
Building Construction		268,300	47.8	302,785	52.4	34,484	12.9
Private Works	Public Works	142,592	25.4	120,637	20.9	(21,955)	(15.4)
	Private Works	148,158	26.4	152,919	26.5	4,761	3.2
	Overseas	1,645	0.3	1,066	0.2	(579)	(35.2)
Civil Engineering		292,396	52.1	274,622	47.5	(17,773)	(6.1)
Overseas	Public Works	198,502	35.4	174,562	30.2	(23,940)	(12.1)
	Private Works	359,003	64.0	401,750	69.5	42,747	11.9
	Overseas	3,190	0.6	1,094	0.2	(2,096)	(65.7)
Construction Total		560,697	99.9	577,407	99.9	16,710	3.0
Infrastructure Management		–	–	–	–	–	–
Real Estate		319	0.1	314	0.1	(4)	(1.5)
Total		561,016	100.0	577,722	100.0	16,705	3.0